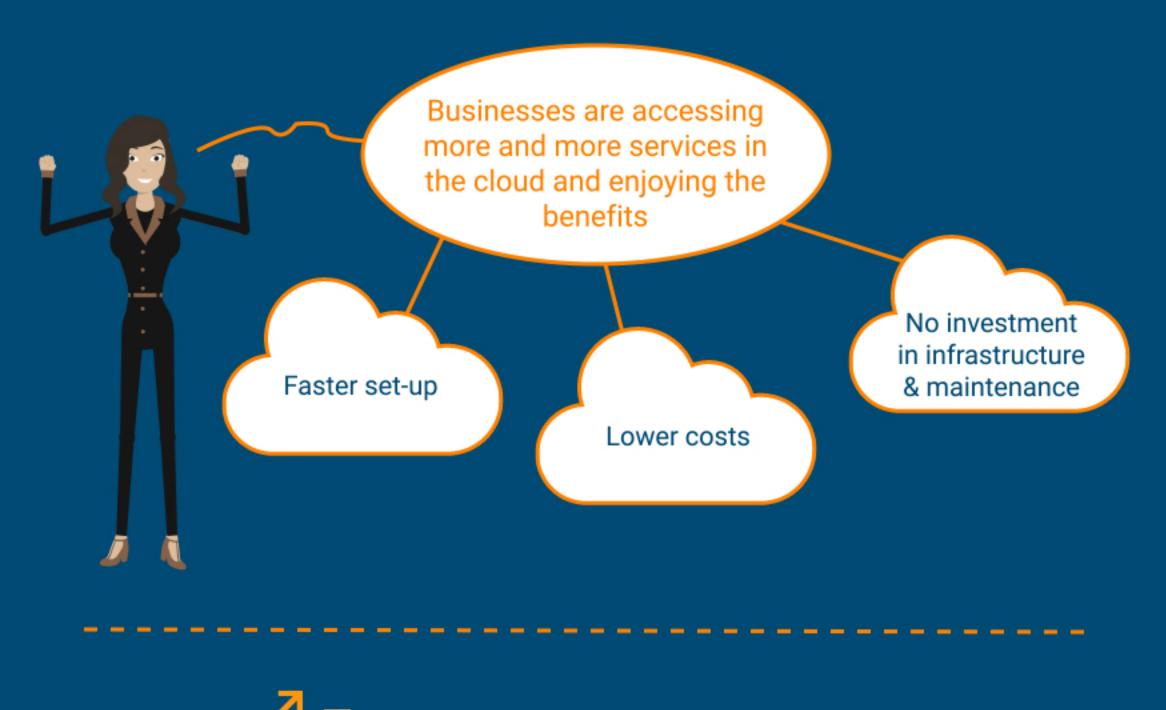


### 8 REASONS WHY BUSINESSES ARE EMBRACING CLOUD PHONE SERVICES



of a cloud phone service

A growing number are recognising the value

# 1. Quick and easy set-up: no maintenance expense or hassle





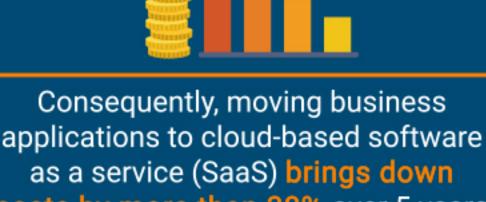
services, cloud phone doesn't require costly and bulky hardware - all you need is an internet connection & set-up takes 2-3 days at most

Unlike traditional phone

Maintenance and upgrades are carried out systematically by your cloud provider - so you'll always have the most up-to-date service

2. Lower costs





costs by more than 30% over 5 years (1)

### Any new employee can be Your business is ambitious added to the service instantly and wants to grow. and be productive from day one



You can access voice, video and

data services from your mobile,

tablet and laptop - from any

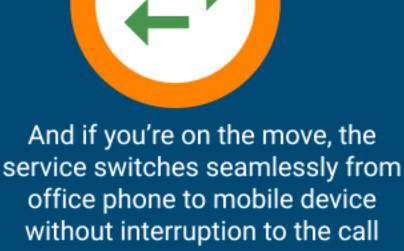
location; ideal for today's mobile

workforce

4. Anywhere, any device communication



You just download the app onto your device



### Imagine receiving a call from an important

details pop up on your screen. That's the power of contextual information.

customer or prospect. Before the call is

even answered, the full record of the

caller's conversations, transactions, and



6. Conference with confidence

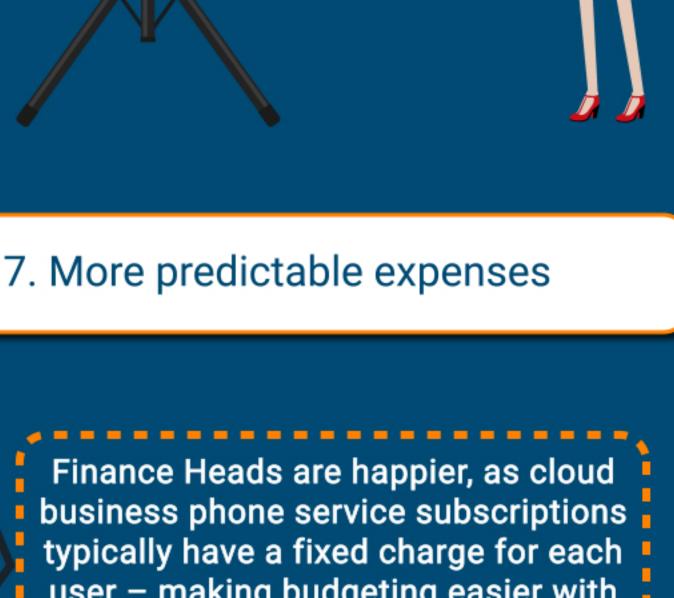
Few things are more embarrassing than

botched conference calls with customers

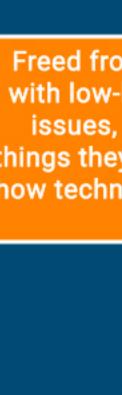
or prospects



message each other during the call



8. Good news for the IT team



Freed from having to constantly deal with low-level hardware and software issues, IT teams can focus on the things they're really good at - exploring how technology can take your business forward.



86% of 'technologically

mature' companies use

cloud communications

Cloud phone services are growing fast

12% per year up to 2020

25% of 'technology

unaware' businesses(2)

In comparison to just 3% for traditional

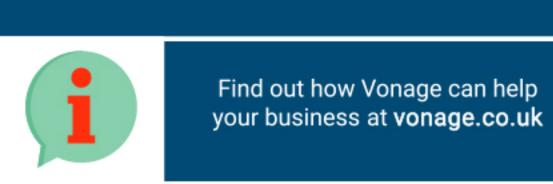
fixed-line services (3)





Traditional fixed line services are set to be





https://drive.google.com/file/d/0B0MxBpl5r7lK0WtWMENscTdEbE84T3ZybmJkZ2g2Vm9weGlw/view (2) Business Communications Transformation: Best-in-Class Communications Can Be a Competitive Advantage, IDC, October 2017. https://drive.google.com/file/d/0B0MxBpl5r7lKRHcxcmctY2pDTWwxcFhzZVEzZkxxZjAxSXJB/view (3) Digital Transformation Ushers in a New Era of Communications, ZK Research, August 2017. https://drive.google.com/file/d/0B0MxBpl5r7lKOWtWMENscTdEbE84T3ZybmJkZ2g2Vm9weGlw/view

(1) Digital Transformation Ushers in a New Era of Communications, ZK Research, August 2017.

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You don't have to pay for equipment, installation or maintenance, and you'll avoid costly mobile charges as you're phoning through the internet 3. Simple to add new users

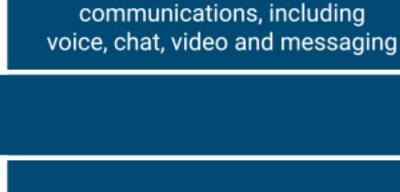
5. The power of 'contextual information' at your fingertips

Cloud business phone services let you integrate all kinds of software - like CRM and customer service platforms - into any audio, video or chat

> with confidence Say goodbye to botched dial-ins - just click to ·A cloud conference service can actually call you to join the call - and will automatically dial

> > Finance Heads are happier, as cloud business phone service subscriptions typically have a fixed charge for each user – making budgeting easier with no end-of-month surprises





With over 700,000 business users

